

# Cooperative Supply Chains For Biomass

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Anglia Farmers Limited



# Anglia Farmers – an introduction

- Anglia Farmers (AF) is ...
  - A not for profit purchasing service for it's membership
  - Registered as an Industrial & Provident Society, governed by FSA rules
  - Funded by a small membership fee and a levy raised on all transactions processed through the group (0.65-3.00% depending on product area)
  - Principal in all transactions
    - Suppliers are guaranteed payment on time, in full
    - The price we buy at is the price we sell at
  - Total turnover 2011/12 c.GBP200M with members farming >550k hectares
    - Inputs – agrochemicals, fertiliser, seed
    - Fuels – diesel, kerosene, LPG, fuel cards
    - Machinery – parts, small machines, manufacturer schemes on capital equipment
    - Utilities – electricity, communications
    - Livestock supplies – feed, medicines, equipment
    - General supplies – fencing, building materials, white goods, vehicles etc...



# AF Biomass – an introduction (1)

- Transferred into AF with EMR
  - Eastern Machinery Ring > AF Land Services
  - EMR Straw Services > AF Biomass
  
- Employing a fieldsman to manage
  - Harvesting, baling (where required)
  - Loading, haulage
  - Stock and quality control



# AF Biomass – an introduction (2)

## – Biomass already marketed

- Hemp straw
- Miscanthus
- Linseed
- Wheat/barley/oats
- Oilseed Rape

# AF Biomass – an introduction (3)

- Payment to members
  - Eastern Machinery Ring > AF Land Services
  - EMR Straw Services > AF Biomass
- Employing a fieldsman to manage
  - Harvesting, baling (where required)
  - Loading, haulage
  - Stock and quality control



# AF Biomass – pool payments

|             | END USE   | PAYMENT PROFILE  |
|-------------|---|--|
| SHORT POOL  | vegetable growers/livestock/<br>processing – movement shortly<br>after harvest (off the swath)  | 50% Dec/50% Feb  |
| ENERGY POOL | energy market   | 30% Dec/30% Feb/20% Apr/<br>20% May<br>(four year back-to-back contract) |
| LONG POOL   | vegetable growers/livestock/<br>processing – movement shortly<br>after harvest (baled /stacked) | 30% Dec/30% Feb/20% Apr/<br>20% May                                      |
| EXTRA POOL  | ad-hoc trading requirements   | monthly terms  |

# Product development...



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